No. SSEP/PM/08/2021-22
OFFICE OF THE PROJECT DIRECTOR
SINDH SOLAR ENERGY PROJECT
ENERGY DEPARTMENT
SAY NO TO CORRUPTION

CALL FOR APPLICATIONS

SOLAR HOME SYSTEM (SHS) SUPPLIERS

PAKISTAN SINDH SOLAR ENERGY PROJECT (SSEP) **Loan Credit No.: 62580-PK**
World Bank Project ID: P159712

The Sindh Energy Department has obtained financing from the World Bank towards the cost of the Sindh Solar Energy Project (SSEP) and intends to apply part of the proceeds for provision of solar home systems (SHSs) for households with no or low access to electricity in targeted districts.

Sindh Solar Energy Project is in process of shortlisting of suppliers for supply/installation/Testing/commissioning/Operation & Maintenance of Solar Home Systems in the low energy access areas of below listed districts of Sindh:

1. Badin	2.Ghotki	3.Jacobabad	4.Kashmore	5.Khairpur
6. Qambar Shahdadkot	7.Sanghar	8.Tharparkar	9.Sajawal	10.Umerkot

The Govt. of Sindh has the target of providing solar home systems to 200,000 households under the SSEP project with partial grants to households, to support the purchase of solar home systems from SHS suppliers. Interested households shall then enter into a voluntary contractual arrangement with qualified SHS suppliers for installation of an SHS system that complies with the pre-determined product specifications, with the balance cost of the SHS paid by them either up-front or in installments, according to the pricing and contractual arrangements available from each supplier. The SHS supplier would be responsible for ongoing operations and maintenance according to the warranty and the terms of their contractual obligations to the household.

The objective of this call for applications is to identify SHS suppliers that wish to participate and be registered under the SHS scheme launched under SSEP project. SHS suppliers that meet the criteria stated in this document shall be added to the published list of 'Qualified and Registered SHS Suppliers' and shall become eligible to receive grant payments for SHS installed in any of the above target districts.

The brief of selection criteria for SHS Supplier / Solar Service Providers (SSPs) eligible for the grants under the program are as follows:

- **Registration**: Security Exchange Commission of Pakistan (SECP) or any other similar registration body, must have Local tax and sales tax registrations (as relevant). Alternate Energy Development Board (AEDB) registration at least under (ARE-V3) or comparable. (As relevant). These registrations are not required at the time of application but must be in place in order to start implementation of the project and receive grants. SED assumes no responsibility for these

Scanned with CamScanner

registrations and non-registration within 6(six) weeks of Notification of Acceptance for Participation will result in disqualification.

- **Supplier experience**: Experience in working with solar PV and/or SHS technology for at least one years in Pakistan or internationally, with an emphasis on experience in the off-grid space.
- **Supplier strength**: The SHS Supplier shall demonstrate proof of good financial standing by providing the audited financial statements for the last three years and having at least an annual turnover of PKR 10 million (per year) during the last three years.
- **Business plan**: Information on distribution networks of suppliers, potential target districts and volume, business model and structure of organization etc.
- **Management capacity**: Proof of eligibility of staff to manage a rural SHS project. Designated person to be identified to co-ordinate and manage for the SSEP project.
- **Product standards**: Suppliers commit to comply with stringent product standards which shall be enforced based on IEC testing procedures adopted by the Government.

The Details are available in the draft **Call for Application Document** that can be downloaded free of cost from Sindh Energy Website http://sindhenergy.gov.pk/, http://ssep.gos.pk/

Last date of submission of proposals is 25th February 2022 till 5:00 PM PST.

Sindh Solar Energy Project reserves the right to accept or reject any/all applications in accordance with relevant legal provisions of Project or funding constraints.

The attention of interested Suppliers is drawn to the conflict of Interest that any interested supplier or its associated partners/JVs/association must submit declaration that they are/will not involve in any other assignments related to the component 3 of the Sindh Solar Energy Project.

Suppliers may associate with other suppliers to enhance their qualifications but should indicate clearly whether the association is in the form of a joint venture and/or a sub-contractor with other supplier(s). In case of a joint venture, all the partners in the joint venture shall be jointly and severely liable for the entire contract, if selected.

Mr. Raja Shah Zaman Khuhro
Project Director
Project Management Unit, Sindh Solar Energy Project
Energy Department, Government of Sindh
Bungalow No F-3, The Forum Street, Bock-09 Clifton, Karachi
Tel: +92 21 99332107,
Email: pd@ssep.gos.pk, manager.shs@ssep.gos.pk

Scanned with CamScanner