



**OFFICE OF THE PROJECT DIRECTOR  
SINDH SOLAR ENERGY PROJECT  
DIRECTORATE OF ALTERNATIVE ENERGY  
ENERGY DEPARTMENT, GOVERNMENT OF SINDH**

**SAY NO TO CORRUPTION**

**REQUEST FOR EXPRESSION OF INTEREST  
(CONSULTING SERVICES-FIRM SELECTION)**

PAKISTAN SINDH SOLAR ENERGY PROJECT Credit No.: 6258-PK

Assignment Title: Transaction Advisor for Utility-Scale Solar , World Bank Project ID: P159712

Reference No. (as per Procurement Plan): PK-SED-55862-CS-QCBS

The Sindh Energy Department has applied for financing from the World Bank towards the cost of the Sindh Solar Energy Project and intends to apply part of the proceeds for procurement of consulting services for Transaction Advisor.

The Project aims to support the deployment of solar power in Sindh Province through development of utility-scale solar power at highly competitive prices within identified solar parks, installation of distributed solar power systems on and around public buildings, and provision of solar home systems for households with no or low access to electricity. Current procurement is intended to support the Utility-Scale Solar.

The consulting services include legal due diligence, advice on the structure of the required contractual arrangements, the bidding process and the bidding documentation, preparation of forms of project agreements, and other related transaction advisory services, for an international competitive bidding on Build Own Operate arrangements. The estimated level of effort is around six staff-months. The expected total implementation period is contract signing + 80 weeks until financial close. The expected start date of assignment is January-February 2019.

The draft Terms of Reference (TOR) for the assignment can be downloaded from [www.sindhenergy.gov.pk](http://www.sindhenergy.gov.pk).

Sindh Energy Department under the "Sindh Solar Energy Project" now invites eligible consulting firms to indicate their interest in providing the Services specified. Interested Consultants should provide information demonstrating that they have the required qualifications and relevant experience to perform the Services. The shortlisting criteria are: (i) General experience of over ten (10) years in advising on the legal, commercial, technical, public procurement and financial aspects in procurement of power generation capacity (Experience in renewable and specifically solar energy shall be accorded more

weightage); (ii) Management Capacity of the firm including general availability of technically qualified staff in legal, commercial, technical, public procurement and financial [key experts will not be evaluated at the short listing stage so CVs are not required]; and (iii) Logistical capacity through existence of established offices.

The attention of interested Consultants is drawn to Section III, paragraphs, 3.14, 3.16, and 3.17 of the World Bank's "Procurement Regulations for IPF Borrowers" July 2016 (revised 2017), setting forth the World Bank's policy on conflict of interest. In addition, please refer to the following specific information on conflict of interest related to this assignment.

Consultants may associate with other firms to enhance their qualifications, but should indicate clearly whether the association is in the form of a joint venture and/or a sub-consultancy. In the case of a joint venture, all the partners in the joint venture shall be jointly and severally liable for the entire contract, if selected.

A Consultant will be selected in accordance with the Quality and Cost Based Selection (QCBS) method set out in the Procurement Regulations.

Further information can be obtained at the address below during office hours i.e: 0900 -1700 hours PST

Expressions of interest must be delivered in a written form to the address below (in person, or by mail, or by fax, or by e-mail) by 8<sup>th</sup> of November 2018.

There shall be an Information Session in which interested consultants shall have an opportunity to enhance their understanding of the assignment and the associated procurement process. Information session shall be scheduled on 30<sup>th</sup> October, 2018 at 10:30 hours Pakistan Standard Time. In case if it's a scheduled holiday on that date, the session shall be held immediately on next working day. Consultants are strongly encouraged to attend. The record of proceedings shall be made available on our website [www.sindhenergy.gov.pk](http://www.sindhenergy.gov.pk).

This REOI is also available at UNDB and World Bank websites.



**Project Director**

**Sindh Solar Energy Project**

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