



No. SSEP/C-III/ 03/2019-20/  
OFFICE OF THE PROJECT DIRECTOR  
SINDH SOLAR ENERGY PROJECT  
ENERGY DEPARTMENT

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Dated: 25<sup>th</sup> June 2020

SAY NO TO CORRUPTION

**LIST OF ELIGIBLE SOLAR HOME SYSTEM  
(SHS) SUPPLIERS UNDER SINDH SOLAR  
ENERGY PROJECT**

PAKISTAN SINDH SOLAR ENERGY PROJECT (SSEP)  
World Bank Project ID: P159712

Loan Credit No.: 62580-PK

Sindh Energy Department (SED) has obtained financing from the World Bank towards the cost of the Sindh Solar Energy Project (SSEP) and intends to apply part of the proceeds for provision of subsidized solar home systems (SHSs) for households with no or low access to electricity in targeted districts under Component 3 of the project. Eligible SHS suppliers will be responsible for making sales in the targeted districts in the usual way, with a fixed grant payment provided by SED for each qualifying installation.

SED has concluded a process for selecting eligible suppliers, on behalf of the beneficiaries, for supply, installation, commissioning, operation, and maintenance of SHSs in the targeted districts in Sindh, following an open application and evaluation process. The "Call for Applications for SHS Suppliers" was initiated through a Public Advertisement in January 2020 and 38 applications were received and evaluated on the basis of project requirements and eligibility criteria, including Securities & Exchange Commission of Pakistan or any other similar registration body, registration with FBR and Sindh Sales Tax authorities including evidence that they have been active in similar business for the past three years, Alternate Energy Development Board (AEDB) registration at least under (ARE-V3) or comparable, local tax and sales tax registrations (as relevant), audited financial statements for the last three years and having at least an annual turnover of PKR 25 million (per year) during the last three years. Suppliers were required to submit a Business Plan that included details of their distribution network, potential target district and volume, business model and structure of their organization. Finally, the supplier's proposed products were assessed against the standards provided in the Call for Applications. Suppliers with missing or incomplete documentation were availed of the opportunity to provide such documents before the evaluation was concluded.

The results of the evaluation are as follows:

	Supplier Name	Selected / Not selected	Reason for not being selected
1	Apple Energy	Not selected	Deficiency in experience, management capacity & business plan.
2	HISEL Power Pakistan	Selected	

3	786 AMAFHH PSS (SMC-Pvt.) Ltd	Not selected	Deficiency in experience, business plan & quality standards.
4	DEA-SCT-SPT	Not selected	Deficiency in Requisite Experience & product quality standards
5	ERCON Energy Pvt. Ltd	Not selected	Deficiency in Requisite experience, business plan & quality standards.
6	Haji Sirajuddin Soomro	Not selected	Deficiency in business plan & no proof of solar experience
7	National Radio & Telecommunication Corporation (NRTC)	Not selected	Deficiency in Requisite experience, business plan & quality standards.
8	SILK Enterprises	Not selected	Deficiency in Requisite experience, business plan & quality standards.
9	SUN XERUS	Not selected	Deficiency in Requisite experience, business plan & quality standards.
10	WATSUN Engineering & Solutions	Not selected	Deficiency in Requisite experience, business plan & quality standards.
11	Zonergy	Selected	
12	ACT Engineering	Not selected	Deficiency in Requisite experience.
13	Al-Shaymaa	Not selected	Deficiency in Requisite experience.
14	AYK Pvt. Ltd.	Not selected	Deficiency in Requisite experience.
15	BEL Energise!	Not selected	Deficiency in Requisite experience.
16	EXIDE Pakistan Ltd.	Not selected	Deficiency in product quality standards
17	GIS JV LEMI	Not selected	Deficiency in Requisite experience, business plan.
18	Green Ultimate Pvt. Ltd.	Not selected	Deficiency in Requisite experience, business plan & quality standards.
19	HARDBONE	Not selected	Deficiency in Requisite experience, business plan & quality standards.
20	Harness Energy	Selected	
21	INDUS Construction Company	Not selected	Deficiency in requisite experience
22	ITR Automation Group	Not selected	Deficiency in requisite experience
23	MECHTECH Engineers	Not selected	Deficiency in requisite experience
24	PAES Pvt. Ltd.	Not selected	Deficiency in Requisite experience, business plan & quality standards.
25	Renew Power	Not selected	Deficiency in Requisite experience, business plan & quality standards.
26	Rural Energy	Not selected	Deficiency in Requisite experience, Financial Statement turnover.
27	Solar Tech Pvt. Ltd	Not selected	Deficiency in product quality standards
28	TDS Paksitan Pvt. Ltd	Not selected	Deficiency in Requisite experience and business plan.
29	TELCO NET	Not selected	Deficiency in business plan & quality standards.
30	WindRose (SMC) Pvt. Ltd	Not selected	Deficiency in business plan & quality

			standards.
31	ZEUS Energy Pvt. Ltd	Selected	
32	Allied Solar	Selected	
33	Ningbo Green Light Energy Pvt Ltd	Selected	
34	Eco Energy Solution Pvt Ltd	Selected	
35	Kaimkhani & Brothers	Not selected	Deficiency in business plan & quality standards.
36	Technology Links	Selected	
37	EBR Energy Pakistan	Selected	
38	Nizam Energy	Not selected	Deficiency in product quality standards

**Important Note:**

- i) The eligibility of all “selected” suppliers is **conditional** on valid registration under the “ARE-V3” list of suppliers managed by the Alternative Energy Development Board, Government of Pakistan.<sup>1</sup> Suppliers that have been “selected” but do not yet have V3 certification are required to obtain and submit evidence of registration within **six weeks (or before signing of contract)** whichever earlier. Failure to do so will result in their removal from the list of “selected” suppliers and they shall be required to re-apply (see below).
- ii) Those suppliers who are “not selected” may apply to be included on the list of eligible suppliers under a second “Call for Applications for SHS Suppliers” to be announced before the end of July 2020. No consideration shall be given to their application under this first round, allowing suppliers to make whatever required changes are necessary to become eligible.



**Project Director**

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<sup>1</sup> As of the date of issuance of this notice, seven suppliers are listed as registered according to the AEDB website.